

Exciting Career Opportunity!

We are currently seeking for Trade Finance Manager.

The successful candidate will be responsible for the following duties and responsibilities:

- Create a suitable structure for the trade finance products, process and procedures including an end-to-end process flow.
- Liaise with all trade finance stakeholders to ensure that the Bank's interests are properly represented and safeguarded.
- Develop Service Level Agreement between trade finance unit and various stakeholders with the aim of improving service and business efficiency.
- Actively disseminate Trade Finance capabilities through business interaction (clients and staff).
- Identify and negotiate business opportunities with clients and develop overall strategies for business development in order to increase market share.
- Prepare and implement a training program for relevant bank units.
- Flag any risks identified in relation to KYC/AML or provision of solutions to clients.

Key Competency Requirements:

- Excellent marketing and communication skills.
- Leadership skills.
- Innovative.
- Able to meet timelines in submission of reports.
- Ability to balance long term and short-term requirements independently.
- Ability to balance opposing business requirements.
- A structured approach to dealing with complex and variable work environments in an independent manner.
- Able to provide advice and cause/effect evaluation to support business decision making.

Qualifications and Experience required:

- Bachelor's degree in Banking, Finance, Accounting, Business Administration, or any other related field.
- 5 years of relevant work experience.

Reports to: Head of Business

Deadline for submission of application is 22nd January 2025

All applications (include application letter, Resume, academic and professional certificates) should be sent through jobs@amanabank.co.tz

Only shortlisted candidates will be contacted.

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Amana Bank
Together, on the right path