

NEW VACANCY

Let's grow together, become our

TERRITORY MANAGER (02 POSITIONS)



Bachelor Degree in Business Administration, Marketing or related field



4 years experience in Sales, Marketing, Business Administration or other related field

CORE RESPONSIBILITIES

- Ensure correct implementation of sales and marketing strategies
- Attend customer requirements of points of sales and distributors
- Provide training and coaching to sales teams
- Review and analyse weekly sales of areas and assigned distributors by region
- Push the adoption of Promo for Channels
- Coordinate monthly sales review sessions
- Support MFS initiatives in the territory
- Contribute check on the branding campaign execution

COMPETENCES

- Ability to engage effective and persuasive negotiations with strong interpersonal and communication skills
- Ability to work under pressure and time constraints
- Ability to work effectively with a wide range of cultures in a diverse community
- Mature ability to work collaboratively with the management teams throughout the organization and to be seen as a valuable expert resource to be sought out
- Ability to achieve results through others



"We are committed to equal employment opportunities and unbiased treatment of all individuals in all employment practices". Only shortlisted applicants will be contacted". Female candidates are encouraged to apply!

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sasa ni Yas

Al wakati wetu

If this description corresponds to you, grow with us by applying before **February 07, 2025**

APPLY HERE