

# WE ARE HIRING



**Branch  
Manager**

**Reporting to:  
Head SME**



**Mwanza,  
Tanzania**

**APPLY NOW**

**Ecobank Tanzania Limited**  
Human Resources

**A BETTER WAY  
A BETTER AFRICA**

**Job Summary:**

Achieve all operational excellence and financial targets through business growth and development set by the bank at branch level.

**Key Responsibilities****Business Performance:**

- Delivery of sales, revenue, deposit, risk asset, targets, and efficiency ratio  
Prepare and deliver on approved branch budgets
- Responsible for strict cost management including review of both direct and indirect costs generated by the branch. Achieve a cost/income ratio in branch.

**Relationship Management & Customer Service:**

- Deliver on customer service standards, acquisition and client satisfaction levels, retention of high performing clients and growing share of wallet as per target market.

**People Management:**

- Build and develop a high-performing team by driving performance development and coaching to achieve productivity and efficiency

**Process, Controls and Operation Performance:**

- Ensure compliance with operations risk.
- Complies with branch layout standards, KYC, operating & risk policies and procedures.

**Qualification & Experience:**

- **Educational Background:** A Bachelor's or Master's degree Banking or Business Administration, Economics, Finance, or other related fields of study.
- **Professional Experience:** At least 5 years of experience in relationship management and branch operations.

**Application Instructions:**

If you are interested and meet the selection criteria, please submit your Curriculum Vitae by **April 14th, 2025** to **ETZ-RECRUITMENT@ecobank.com**.

*Please note that only shortlisted candidates will be contacted.*

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**Ecobank**  
The Pan African Bank