

**WE ARE
HIRING**



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Jubilee
HEALTH INSURANCE

Job Title: Relationship Manager – Corporate
Company: Jubilee Health Insurance

Main Purpose Of The Job- (Job Summary)

Managing key corporate clients (business accounts), structuring insurance solutions, maintaining high-value relationships.

Qualifications

Bachelor's degree in Commerce, Finance, Insurance, or Economics

5+ years experience in:

- o Handling key corporate clients
- o Customizing insurance/financial solutions for businesses
- o Managing renewals, claims coordination, and underwriting liaison

Professional Certification:

- o Advanced Diploma in Insurance (or pursuing CII)
- o Client Relationship Management or Strategic Account Management training

Added Value:

- o Excellent client servicing and negotiation skills
- o Strategic thinking and financial analysis capability

To apply: Send your updated resume along with your cover letter to recruitment@jubileetanzania.co.tz
Application deadline: **27th June 2025**

**WE ARE
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Job Title: Bancassurance Manager - Retail
Company: Jubilee Health Insurance

Main Purpose Of The Job- (Job Summary)

Driving insurance product sales through bank branches, training bank staff, and managing insurance-banking partnerships.

Qualifications

Bachelor's degree in Finance, Insurance, Business Administration

5+ years experience in:

- oSales of financial/insurance products through bank channels
- oRelationship management within financial institutions

To apply: Send your updated resume along with your cover letter to recruitment@jubileetanzania.co.tz
Application deadline: 27th June 2025

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Job Title: Agency Relationship Manager – Retail
Company: Jubilee Health Insurance

MAIN PURPOSE OF THE JOB- (JOB SUMMARY)

Managing relationships with insurance agents (sales force), ensuring performance, recruiting and training agents.

QUALIFICATIONS

Bachelor's degree in Marketing, Business, Insurance, or related field

5+ years experience in:

- o Agency sales (insurance preferred)
- o Supervising field agents
- o Sales target management and recruitment/training of agents

Professional Certification: Diploma in Insurance (CII)

Added Value:

- o Leadership/people management experience
- o Performance management and coaching skills

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