

Vacant Positions at Maendeleo Bank Plc

Maendeleo Bank Plc invites qualified, experienced, and motivated candidates to apply for the following positions. The Bank promotes an **inclusive workplace** and encourages **women and persons with disabilities** to apply.

1. Position: Relationship Manager – SME & Corporate

Number of Positions: 2

Job Summary

The Relationship Manager – SME & Corporate is responsible for leading, supervising, and growing a portfolio of Small and Medium Enterprise (SME) and Corporate clients through effective relationship management and strong team leadership.

The role oversees Relationship Officers to ensure high-quality service delivery, portfolio growth, and sound credit management. The Relationship Manager drives business development by identifying new opportunities, structuring appropriate financial solutions, and reviewing or approving credit proposals in line with the Bank's policies.

The position also ensures strong client relationships, portfolio performance, risk quality, regulatory compliance, and achievement of business targets while mentoring the team for high performance and sustainable growth.

Skills and Experience

- Bachelor's degree in Business Management, Banking, Finance, or a related field from a recognized university
- Minimum of **three (3) years' experience** in a similar role or managerial position within a banking or financial institution
- Strong knowledge of SME and Corporate lending, credit risk management, and market dynamics
- Proven leadership and relationship management skills

2. Position: Relationship Officers – SME

Number of Positions: 2

Job Summary

Relationship Officers – SME are responsible for managing and growing a portfolio of Small and Medium Enterprise clients by offering tailored financial solutions and maintaining strong customer relationships.

The role involves identifying business opportunities, assessing credit needs, preparing loan proposals, and ensuring timely follow-up and service delivery. The officer works closely with clients to understand their business objectives and align appropriate banking products while ensuring sound credit quality and portfolio growth.

Skills and Experience

- Bachelor's degree in Business Management, Banking, Finance, or a related field from a recognized university
- Minimum of **two (2) years' experience** in a similar role within a banking or financial institution
- Good understanding of SME lending, credit assessment, and market trends

Remuneration

All positions offer **competitive salary packages** commensurate with qualifications and experience.

Important Notes

- Maendeleo Bank Plc does **not charge any fees** at any stage of the recruitment process
- Any request for payment should be treated as **fraudulent**
- The Bank is committed to equal employment opportunities

How to Apply

Interested and qualified candidates should submit their **CV** to:

 **Email:** hr@maendeleobank.co.tz

 **Attention:** Managing Director

 **Application Deadline:** 31st December 2025